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Felicity Buchanan Director, Americas Division Ministry of Foreign Affairs & Trade 195 Lambton Quay Private Bag 18 901 Wellington 6160

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Dear Felicity

The Latin American New Zealand Business Council is aware of the success of the recent Primary Sector Training Visa "PSTV Scheme" New Zealand has with Chile and more recently Korea.

The opportunity for these countries to help their students learn about New Zealand agriculture technology through this PSTV Scheme is well recognised. In addition, the PSTV Scheme benefits New Zealand agribusiness companies as it encourages farmers in Latin America to buy and use New Zealand agritech products and services.

The LANZBC is aware through one of our members of training opportunities in both Argentina and Uruguay, both of which have Working Holiday Visa Schemes "WHVS" that the PSTV Scheme could be incorporated within by offsetting a select number of places from the WHVS to the PSTV scheme.

Companies in both of these countries have approached the National Trade Academy through the New Zealand Embassy in Argentina to provide opportunities for training with work placements as part of the programme. Without a PSTV Scheme this is not achievable.

LANZBC is aware that the Minister for Immigration has been informed of these requests from offshore and has directed officials in the Ministry of Business, Innovation and Employment to discuss the possibility of a Uruguayan PSTV with the Ministry of Foreign Affairs and Trade and form a view on the merit of such a scheme

LANZBC would like to add its support to this review as we see benefits to bilateral relationships between Uruguay and Argentina with respect to training and innovation in the agriculture sector. Furthermore, we wish to record our support for a PSTV scheme with Uruguay and Argentina.

Yours sincerely

Matthew O'Meagher

President

Latin America New Zealand Business Council